

BURGUNDY



Indent Offer Vintage 2016

WHY WE LOVE BOURGOGNE



St Vincent, the Patron Saint of winemakers



Chardonnay and Pinot Noir grapes dominate the Burgundy vineyards, mainly due to the cool climate. Both varietals have established a reputation for the region's finest wines. Which makes them hard not to love. The wines that come out of here are some of the best in the world and home to some of the most expensive too.



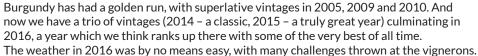
In France you will find extraordinary cheese (as we all know) and the Burgundian Epoisses stands true to this. It is said that Napoleon was partial to this cheese with a glass of Chambertin.



We look to Burgundy when it comes to France's most celebrated foods. Beef bourguignon, coq au vin, escargots and Dijon mustard all come from this region. From Michelin star dining to artisan markets, its gastronomic flair offers a very special dining experience.







The weather in 2016 was by no means easy, with many challenges thrown at the vignerons. The most devastating being the early spring frosts which decimated some vineyards, Chambolle and Chassagne were particularly hard hit. This was followed by many outbreaks of mildew. However the weather in July, August and September was nigh on perfect, a real saviour. Here is what some of the world's top scribes had to say: "Despite extreme weather conditions in both 2016 and 2015, Burgundy's Côte d'Or has produced an outstanding pair of back-to-back vintages studded with hauntingly beautiful reds. The 2016s are more transparent to terroir than the 2015s, often stunningly so." **Stephen Tanzer -Vinous**

"A classic Burgundy vintage in the best sense, with bright acids, concentrated fruit and excellent terroir differentiation. Vintages with this kind of profile and this kind of quality have not been very frequent in the last decade and a half, so Burgundy purists will certainly want to have some 2016s in their cellars." William Kelley – Robert Parker's - The Wine Advocate

"There are some genuinely brilliant wines as the best are wonderfully refreshing, transparent and graceful with moderate to very firm tannic spines where the all-important element of balance is supplemented by good but not high acidities. In summary, if you can find and afford the very best wines, buy them as I for one really love the style." Allen Meadows - Burghound



INDENT C'EST QUOI ?



Sometimes when buying wines there is an opportunity to get a price advantage by purchasing in advance. With Bordeaux they have the En Primeur system where you buy in barrel and then receive the wine when it is bottled approximately two years later. For other regions of France such as Burgundy we offer an indent system, whereby you commit to purchasing wines that are already in bottle either prior to them leaving France or while already in transit. These wines you will normally receive within six months of the offer and at a significant discount on retail pricing.

The pricing shown in this indent offer includes duty, excise, ALAC and international freight. It excludes GST which will be included when invoiced on arrival. Payment is required once wines have landed and been invoiced. Local freight charges may also apply.

Some of the wines are already here, some are in transit and the balance will be leaving France shortly.







DIJON

Côte de Nuits

Marsannay-la-Çôte

Fixin

Gevrey-Chambertin

Morey-St-Denis

Chambolle-Musigny

Vougeot

Vosne-Romanée

HAUTES CÔTES DE NUITS

NUIT-ST-GEØRGES

Pernand-Vergelesses

Savigny-lès-Beaune

Ladoix-Serrigny

HAUTES CÔTES DE BEAUNE

Pommard OBEAUNE

Aloxe-Corton

St-Romain

Volnay

Monthélie

Duresses Meursault

Chassagne-Montrachet

de Beaune

Sampigny-lès-Maranges

OCHAGNY

Bouzeron

Rully

Mercurey

CHALON-**SUR-SAÔNE**

Givry

Cote de Beaune rouge

FEMININE • SILKY • ELEGANT • MEDIUM-BODIED

The Côte de Beaune is home to the great benchmark Grand Cru Chardonnays – "Montrachet" and "Corton Charlemagne", and also the famous Pinot Appellations of Pommard and Volnay. But some of the most surprising values can be found in villages either just to the north – Aloxe Corton, Ladoix, Savigny – or to the south – Santenay.

AVAILABILITY AND INDENT PRICE ON REQUEST

ARNOUX PERE & FILS

This Domaine is a new discovery for us. Based in the village of Chorey-lès-Beaune it's the new generation, Pascal Arnoux's daughter and son, Audrey and Jean-Baptiste, that are taking over, bringing modern techniques and innovation. Very drinkable wines at great prices.

Chorey les Beaune 16		
Beaune 1er Cru 'Genet' 16	89 JC	
Aloxe Corton 16	90 JC	

BOULEY (REYANE & PASCAL)

An old family estate in the region of Côte de Beaune where winemaking and terroir is deep-rooted. Pierrick Bouley (son of Pascal and Réyanne) runs the estate and produces classic wines with a contemporary touch. This young gun is definitely one to watch – is he the next Lafarge?

Bourgogne 16		
Volnay 16	88 V	
Monthelie 1er cru 'Les Clous' 16		
Volnay 1er Cru 'Robardelle' 16	90 JC	
Volnay 1er cru 'Clos des Chenes' 16	91 V	

CAMILLE GIROUD

Acquired in 2001 by passionate Americans, this beautiful wine negociant which was managed until December 2016 by the extremely talented David Croix, has crept into the top hierarchy of Beaune producers. The reds are the essence of bright cherry, dark earth and plum.



Hautes Cotes de Beaune 16

Marsannay 16	89-92 BH	
Volnay 16	88-91 BH	
Volnay 1er cru 'Lurets' 16	90-92 BH	
Corton Grand Cru 'Clos des Roi' 16	92-95 V	
Pommard 16	88-91 BH	
Vosne Romanee 16	89-92 V	

Cote de Beaune rouge

Continued...

AVAILABILITY AND INDENT PRICE ON REQUEST

CHANTAL LESCURE

The domaine should really be called Francois Chaveriat! He's the man, through hard work and commitment, that transformed the quality of this 18 hectares now certified organic vineyard. This is real low intervention, low sulphur, natural winemaking, with great seductive textures.

Cote de Beaune 16

Volnay 16		
Pommard 16	90 JC	
Beaune 1er Cru 'Chouacheux' 16	90 JC	
Vosne 1er Cru 'Suchots' 16	92-95 JC	

CHATEAU DE PULIGNY MONTRACHET

In 2012 Étienne de Montille purchased this property and has radically reformed the estate, dropping unsuitable vineyards, converting to organic (and indeed biodynamic) farming, and further improving the winemaking. The domaine is once again among the best in the region.

Monthelie 16

DAVID CROIX

Prior to running his own domaine, David Croix was winemaker for Camille-Giroud and then assistant to Jean-Marc Roulot at Domaine Guy Roulot. What a CV! He was even singled out by Etienne de Montille on his recent visit. Elegant, pure, focused wines, you can't go wrong here.



Beaune 1er cru 'Bressandes' 16	90-92 JC
Corton Grand Cru 'Greves' 16	92-95 JC

DAVID MOREAU

We discovered the wines of David a couple of years ago – They are incredibly stylish and fine with glowing colours, seductive perfumes and silken flavours. These wines are an insiders secret for now but destined for big things.



Cote de Beaune Villages 16

Maranges 16	89-91 RP
Santenay 'Cuvee S' 16	88-90 RP
Santenay 1er Cru 'Clos Rousseau' 16	92 JC





Cote de Beaune rouge

Continued...

AVAILABILITY AND INDENT PRICE ON REQUEST

DE MONTILLE

'Terroir, always the terroir!' It is Etienne De Montille's, and his father before him, approach that propelled the domaine to nestle amongst the greatest domaines of Burgundy. Their wines are some of finest Burgundy, , delicate and precise, built around a superfine silky tannic structure. Wow!

Bourgogne 16

Beaune 1er Cru 'Sizies' 16	88-90 V	
Beaune 1er Cru 'Greves' 16		
Volnay 1er Cru 'Champans' 16	90-92 V	
Pommard 1er Cru 'Pezerolles' 16	91-93 V	
Volnay 1er Cru 'Taillepieds' 16	91-94 V	
Pommard 1er Cru 'Rugiens Bas' 16	92-94 V	
Corton Grand Cru 'Clos du Roi' 16	91-94 BH	
Clos Vougeot Grand Cru 16	93-95 RP	
Vosne Romanée 1er Cru 'Malconsort' 16	93-95 RP	



DENIS CARRE

Situated in Meloisey in the Hautes Cotes, Denis Carre often receives high accolades from the top French wine journals, but is little known elsewhere. The quality is very consistent, one of the key attributes being balance.

Beaune 1er Cru 'Tuvilains' 16	90 JC
Pommard 16	

MICHEL LAFARGE

In 2015, Michel Lafarge celebrated his 65^{th} vintage! He has and still is a mentor for many 'vignerons' around the globe. With his son Frederic at his side, they make modest wines in the best sense of the word - not showy but respectful and expressive of their terroirs, graceful, dignified and altogether captivating.

Bourgogne 'Passetoutgrain' 16

Bourgogne 16	
Volnay 16	87-90 BH
Beaune 1er Cru 'Les Aigrots' 16	89-92 BH



'MUST HAVE'

Sweet spot wines where the quality really sings.



'BENCHMARK'

Every vintage there are some wines that stand above the others.

MASCULINE • DARK FRUITS • INTENSE • STRUCTURED

When people seek out the truly great Pinot Noirs, it's the Côte de Nuits they come to - Romanée Conti, Musigny, Chambertin-synonymous not only with the best but also the most expensive. However if you look hard you can find interesting values.

AVAILABILITY AND INDENT PRICE ON REQUEST

ANNE GROS

Subtle, harmonious, supple - Burgundy from Domaine Anne Gros is intimately tied with Anne's own personality. She has some beautiful sites in the Grand Crus.

Echezeaux Grand Cru 'Les Loachausses' 16	91-94 BH	
Clos Vougeot Grand Cru 16	94 RP	
Richebourg Grand Cru 16	95 RP	

ARLAUD

One of the new superstars of the Cote de Nuits. Cyprien who is very humble, patient and unassuming produces wines that offer lots of freshness, intense aromatics, purity and silkiness; a reflection of his personality and we think a must buy.



Bourgogne 16	86-89 BH	
Hautes Cotes de Nuits 16	88-90 JC	
Gevrey Chambertin 16	88-90 V	
Morey St Denis 16	89-91 RP	
Vosne Romanee 16		
Morey St Denis 1er Cru 'Aux Cheseaux' 16	92-94 RP	
Charmes Chambertin Grand Cru 16	91-93 RP BH	



ARLOT

JC has been dealing with this Domaine for over 24 years! Since 2003 Domaine de l'Arlot has been practicing biodynamics throughout the entire estate. Don't be fooled by the lightness of colour here, they have huge depth and complexity, and age effortlessly.

Cote de Nuits Villages 16



Nuits St Georges 1er Cru 'C	los de Forets' 16	93-95 RP	
Vosne Romanee 1er Cru 'Le	es Suchots' 16	93-95 RP	
Romanee St Vivant Grand (Cru 16	92-95 BH	

BERTRAND AMBROISE

A family domaine, which is certified organic since 2013, now covers 17 hectares and is complemented by a thriving negociant business. The style of wine is for dark coloured, powerful wines from fully ripe grapes and complemented by plenty of new oak.

Bourgogne Pinot Noir 16	86-89 BH
Beaune 1er Cru 'Tuvilains' 16	88-91 BH
Corton Grand Cru 'Le Rognet' 16	91-94 BH

Continued...

AVAILABILITY AND INDENT PRICE ON REQUEST

COMTE GEORGES DE VOGUE

One of the truly great names of Burgundy, right up there with Romanee Conti and Leroy. De Vogue owns 7ha of the Grand Cru Musigny. The wines are the epiome of Chambolle, an iron fist in a velvet glove. Everyone should try at least once.



Chambolle Musigny 1er Cru 16	91-93 RP
Bonnes Mares Grand Cru 16	94-96 RP

DAVID DUBAND

Situated in the heart of the Hautes-Côtes de Nuits are the exceptional vineyards of David Duband. First visiting in the early 2000s and 2016 is our first allocation. Undeniably beautiful, these wines have a sensuality that is irresistible.



Hautes Cotes de Nuits 16

Nuits St Georges 16	90 BH	
Vosne Romanee 16	89 BH	
Charmes Chambertin Grand Cru 16	93-95 V	

DENIS BACHELET

'La finesse avant tout' (finesse before all things) is Denis Bachelet's watchword and this shows in every wine he makes. Since 2009 Denis has been joined by his only son Nicolas after a harvest with Rudy Bauer at Quartz Reef (Central Otago).

Bourgogne	Rouge	16
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Boar Bobile House 10		
Cote de Nuits Villages 16	90-92RP	
Gevrey-Chambertin 16	91-93 RP	
Gevrey-Chambertin 1er Cru 'Corbeaux' 16	92-94 RP	
Charmes-Chambertin Grand Cru 16	93-96 V	



DROUHIN LAROZE

One of the most impressive properties in the heart of Gevrey Chambertin. The wonderful Drouhin family has been running the Domaine for 163 years. 42% of today's Domaine Drouhin-Laroze are grand cru vineyards – Pretty rare!



	Gevrey Chambertin 16	89-91 BH
_	Gevrey 1er Cru 'Lavaut St Jacques' 16	93-95 RP
-	Latricieres Chambertin Grand Cru 16	94-96 RP
•	Chapelle Chambertin Grand Cru 16	94-96 RP
	Clos Vougeot Grand Cru 16	92-94 BH
	Bonnes Mares Grand Cru 16	92-94 BH
-	Chambertin Grand Cru 'Clos de Beze' 16	96-98 RP



JEAN-MARIE FOURRIER

Jean-Marie burst on the Burgundian scene by wisely combining the traditions of his father and uncle, his experience, and own sense of style. His wines have now reached cult status and astronomical prices on the secondary market.



Gevrey Chambertin 16

90 RP

Continued...

AVAILABILITY AND INDENT PRICE ON REQUEST

GACHOT MONOT

A small family domaine for 5 generations located in Corgoloin (a small village between Nuits-Saint-Georges and Beaune). Ever-smiling and tireless in his work, Damien was first saluted by the Hospices de Beaune as a young talent to be watched. The wines are bursting with dark fruit, spices and tenderness.

Bourgogne Pinot Noir 16		
Cote de Nuits Villages 16		
Nuits St Georges 16		
Nuits St Georges 1er Cru 'Les Poulettes' 16	89-91 JC	

LOUIS BOILLOT (& GHISLAINE BARTHOD)

What a coup! It took us over 7 years to get this domaine on board! They make wines from priceless vines like Burgundy used to be: gentle, subtle, pure, precise and highly nuanced, their complexity and sensuality growing with age.

Cote de Nuits Villages 16	87-90 BH
Gevrey Chambertin 16	89-92 BH
Gevrey Chambertin 'Evocelles' 16	91-93 V
Gevrey Chambertin 1er Cru 'Champonnet' 16	92-94 V

MARCHAND-TAWSE

Marchand-Tawse straddles the line between tradition and innovation. Native Quebecois, the duo Pascal Marchand and Moray Tawse are at the forefront of a new wave of vignerons and micro-négociants who embrace organic and biodynamic farming practices while rejecting dogma. Worth a look!



Cote de Nuits Villages 16

Savigny Les Beaune 1er Cru 'Lavieres' 16	91-94 BH	
Gevrey Chambertin 16	90-92 BH	
Morey St Denis 1er Cru 'Millandes' 16		
Clos de la Roche Grand Cru 16		
Clos St Denis Grand Cru 16	93-95 RP	
Echezeaux Grand Cru 16	92-94 BH	

ODOUL COQUARD

 3^{rd} generation winemaker Sebastien Odoul after wine school worked at Mommessin, Dujac and Denis Mortet. His first vintage at the family domaine (2009) made immediate impact. The wines are intense, rich, compact yet with a superb balance.



Morey St Denis 16 Chambolle Musigny 16 Vosne Romanee 16 Gevrey Chambertin 1er Cru 'Combottes' 16 Morey St Denis 1er Cru 'Clos des Riottes' 16 Chambolle Musigny 1er Cru 'Les Baudes' 16 Charmes Chambertin Grand Cru 16 91-93 RP

Continued...

AVAILABILITY AND INDENT PRICE ON REQUEST

PERDRIX

The Devillard family (of Château de Chamirey) took over this small 12ha estate in 1996. More than half of the vineyards are Premier Crus and Grand Crus. The vineyard is cultivated with meticulous care, retaining the elegance and balance of the greatest Burgundies.

Nuits St Georges 16

Nuits St Georges 1er Cru 'Aux Perdrix' 16	90-92 JC	
Gevrey Chambertin 1er Cru 'Perriere' 16		
Nuits St Georges 1er Cru 'Perdrix 8 Ouvrees' 16	91-93 JC	
Grand Cru Echezeaux 'Du Dessus' 16	92-95 JC	

SYLVAIN CATHIARD

There is probably no hotter domaine in Burgundy today than Sylvain Cathiard. His son Sebastien is now running the 5.5 hectares of vines in Cote de Nuits with a definite hands-off approach. They may look expensive now, but you'll be thanking us in 10 years.

Vosne Romanee 16	88-91 RP
Chambolle Musigny 16	
Nuits St Georges 1er Cru 'Aux Thorey' 16	91-93 RP
Nuits St Georges 1er Cru 'Aux Murgers' 16	92-94 RP



SIGAUT (ANNE & HERVE)

This small 7 hectare estate has been in existence for four generations. Beside being the nicest people, Anne and Herve Sigaut make wines that scream the Chambolle terroir, with fine, elegant and floral aromas and flavours, ethereal, energetic textures, and wonderful chalky/mineral tannins.

Chambolle Musigny 16	88-91 BH
Morey st Denis 1er Cru 'Charrieres' 16	90-92 BH
Chambolle Musigny 1er Cru 'Noirots' 16	89-92 BH
Chambolle Musigny 1er Cru 'Sentiers' 16	90-93 BH



TILLEULS (PHILIPPE & DAMIEN LIVERA)

A future star of Burgundy? We think so! Quietly spoken, young Damien Livera (the third generation) is responsible for the wines today. We like them for their black fruit characters and stylish texture. The mouthfeel is seamless and compact.

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Cote	ae	Nuits	VIII	ages	TO

Fixin 16	
Gevrey Chambertin 16	89-91 V

PRECISE • MINERAL • PURE • BALANCED

Everywhere in the world where Chardonnay is grown, winemaker's heads turn towards the Côte d'Or in Burgundy where the greatest examples are produced. The limestone soil gives the wines a precision and verve hard to replicate anywhere else. The villages of Chassagne-Montrachet, Puligny-Montrachet and Meursault are the pinnacle, but many a bargain can found in neighbouring appellations.

AVAILABILITY AND INDENT PRICE ON REQUEST

BERNARD MOREAU

Bernard Moreau has a long history in the Appellation of Chassagne-Montrachet, with roots going back to 1809. Son Alex holds the reins, making cerebral intensely mineral Chardonnays. Classic white burg.

Chassagne Montrachet 16

Chassagne Montrachet 1er Cru 'Maltroie' 16	91-93 RP
Chassagne Montrachet 1er Cru 'Morgeot' 16	90-92 BH

BUISSON CHARLES

The small 5 hectare domaine is now run by Michel Buisson's daughter Catherine and her husband Patrick Essa. These are gorgeous Meursaults, the quality outstanding. Look out Jean-Marc Roulot!

Bourgogne Blanc 16

Meursault VV 16	90 BH
Meursault 1er Cru 'Charmes' 16	92 BH
Meursault 1er Cru 'Boucheres' 16	93 BH



CHATEAU DE PULIGNY MONTRACHET

It is the whites that this estate is famous for, and Etienne de Montille has taken them from being good to great. This is the last vintage under this label from 2017 they will be sold as Montille. Unreal value is the monopole Clos du Chateau.



Bourgogne 'Clos du Chateau' 16

St Aubin 1er Cru 'En Remilly' 16	89-92 BH
Puligny Montrachet 16	89-92 BH

ETIENNE SAUZET

Sauzet is another that has been farming biodynamically for several years now. The terroir driven, racy, pure wines have cemented it's celebrity status at the forefront of Puligny producers.

Puligny Montrachet 16



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Puligny Montrachet 1er Cru 'Referts' 16	93 BH	
Puligny Montrachet 1er Cru 'Perrieres' 16	91-93 RP	
Puligny Montrachet 1er Cru 'Champ Canet' 16	93 BH	
Puligny Montrachet 1er Cru 'Combettes' 16	94 BH	
Batard Montrachet Grand Cru 16	94-96 RP	



Continued...

AVAILABILITY AND INDENT PRICE ON REQUEST

HENRI BOILLOT

Henri and his son Guillaume are (rightly so) considered at the top echelon of Burgundian producers. Intensity, purity and freshness tend to be Boillot's hallmarks, showing wines of very good richness and ripeness yet always remaining balanced and never over-the-top.

Bourgogne Chardonnay 16



Meursault 16	89-91 V	
Corton Charlemagne Grand Cru 16	96 BH	

LATOUR-GIRAUD

For three centuries Latour-Giraud has been established in the village of Meursault. With the arrival of Jean-Pierre Latour in the 90's the estate underwent a "revolution" where a commitment to improving quality in the vineyard was at the forefront. Seriously undervalued Meursault.



Meursault 16		87-89 BH	
Meursault 1er Cru 'Gen	evrieres' 16	90-93 BH	

MAISON DE MONTILLE

This small high quality negociant business of Etienne de Montille specialises in white wines. Etienne only sources grapes from growers he knows well, who are willing to stick by his exhaustive requirements. The results are impressive.

Bourgogne Blanc 16

Saint Romain 16		
Rully 16	87-89 BH	
Puligny Montracher 1er Cru 'Champ Gains' 16	89-92 BH	

PAUL PILLOT

The wines of Paul Pillot are very terroir transparent and display minerality and precision. Young Thierry Pillot who is now in charge, has a very deft touch, these are extremely drinkable Chardonnays.

Chassagne Montrachet 16	88-91 BH
Chassagne Montrachet 1er Cru 'Clos St Jean' 16	90-92 BH

ROULOT (JEAN-MARC)

Benchmark estate. Some of the finest Meursaults in the world come from Domaine Roulot. Guy Roulot is the man who took his family's small production to stardom, which his son Jean-Marc maintained after Guy's death in 1982. Wines with laserlike precision and buckets of minerality.

Bougogne Blanc 16

OTHER WHITES

Whites from producers featured in either Côte de Nuits or Côte de Beaune.

Michel Lafarge Aligote 16

Marchand-Tawse Savigny 1er cru 'Vergelesses' 16	90-92 RP
David Moreau Meursault 16	90-92 RP
De l'Arlot Nuits St Georges 'Gerbotte' 16	88-91 RP
De Montille Meursault 16	
De Montille Meursault 1er Cru 'Perrieres' 16	91-94 V
De Montille Puligny Montrachet 1er Cru 'Cailleret' 16	91-93 V
De Montille Corton Charlemagne Grand Cru 16	91-94 V





Lumiere sur...

DOMAINE DAVID DUBAND

Back in the early 2000s when we were first visiting David Duband, he was a young gun rising star with very little wine to sell.

The wines completely wowed us with their gorgeous texture and beautiful silky structure. With the help of a passionate investor he has been able to expand and now finally in 2016 we have a little wine to offer, well worth the wait.

Pinotphiles everywhere should grab these before they're all gone, those who purchase the 2016s will also get first crack at the 2017s.

OUR SPECIAL SELECTIONS

66

I love everything about Burgundy. The towns, the food, the scenery, the people and of course the wines. This selection showcases what for me is quintessential Burgundy – power without weight, silky seductive tannins and above all balance. These are some of my favourite producers.

SCOTT'S RED BURGUNDY
SIX PACK SELECTION

Arlaud Hautes Cotes de Nuits Marchand-Tawse Gevrey Chambertin Camille Giroud Marsannay Lescure Pommard Bachelet Bourgogne David Moreau Santenay

66

Scott Gray

For many of you I have chosen wines in the past and you know the style I like. Definitely not heavily extracted, rather pure definition of fruit and structure, with a mineral complexity. In one simple word, Classique.

I also love discovering new wines from young producers that don't break the bank.

JC's red Burgundy Six Pack selection Bouley Volnay
Carre Pommard
Arnoux Chorey les Beaune
Ch de Puligny Monthelie
Odoul Coquard Morey st Denis
Drouhin Larose Gevrey Chambertin

"

Jean-Christophe Poizat